

## **Exclusive Furniture Supplier for the 2010 Asian Games to Enhance Business Operations and Increase Productivity With Epicor 9 Next-Generation ERP**

Manufacturing.net

Epicor Software Corporation (NASDAQ: EPIC), a leading provider of enterprise business software solutions for the midmarket and divisions of Global 1000 companies, today announced that Dongguan Grevol Furniture Co. Ltd, a private enterprise specializing in modern office furniture, and exclusive furniture supplier for the 2010 Asian Games, has selected the Epicor 9 next-generation enterprise resource planning (ERP) solution to support its expansion plans in the region. Grevol will be implementing Epicor ERP across its manufacturing, inventory, supply chain and sales functions.

Prior to selecting Epicor, Grevol relied on a homegrown business software solution. However, as the company expanded, the solution was unable to adapt to Grevol's new requirements, creating significant duplication of data entries, which resulted in additional man hours, increased costs and lower profits. It was clear that Grevol needed a new, scalable ERP solution to support its growth. After a comprehensive selection process of seven ERP suppliers, Grevol chose Epicor ERP.

"We are planning to develop a chain of retail outlets in China, and it is critical that our new ERP partner can support our rapid expansion plans, while possessing an in-depth understanding of our production procedures and our unique manufacturing process," said Gao Hanuang, chairman and managing director of Grevol. "We chose Epicor's ERP solution due to its scalability and support of international standards, which allows us to analyze data that can help us foresee business problems before they arise."

Epicor also offers a single, end-to-end solution that goes beyond traditional ERP, encompassing award-winning financial, inventory and manufacturing management capabilities. This is in addition to an in-depth supply chain management, customer relationship management, business intelligence and enterprise performance management functionality. That, together with the wide range of features, is a key contributing factor to why Grevol selected Epicor over its competition.

With Epicor, Grevol can now reap the benefits of a centralized repository of timely, accurate business data, as well as reduce the activity-overlaps -- all of which lower overhead costs and maximize profit margins. "The breadth of functionality of Epicor's ERP solution and the company's experience and familiarity with manufacturing won us over," added Gao Guo Bin, the board secretary of Grevol. "In

addition, Epicor ERP is able to simplify complex production procedures, which will help us to avoid duplication, reduce cost and enhance productivity."

"Companies like Grevol need a partner that understands and supports their business and growth plans," said Vincent Tang, senior regional director, Hong Kong, Taiwan and South China for Epicor. "Epicor's solution also offers businesses one of the industry's lowest total cost of ownership, and through our Signature Methodology and Shared Benefits program, we help customers like Grevol save costs on the investment, maintenance and implementation of their ERP solution, enabling them to expand and grow and see a faster return on investment."

Grevol will be implementing the solution across its China operations in a phased approach. The implementation is expected to be completed within nine months.

About Epicor Software Corporation Epicor Software (NASDAQ: EPIC) is a global leader delivering business software solutions to the manufacturing, distribution, retail, hospitality and services industries. With 20,000 customers in over 150 countries, Epicor provides integrated enterprise resource planning (ERP), customer relationship management (CRM), supply chain management (SCM) and enterprise retail software solutions that enable companies to drive increased efficiency and improve profitability. Founded in 1984, Epicor takes pride in more than 25 years of technology innovation delivering business solutions that provide the scalability and flexibility businesses need to build competitive advantage. Epicor provides a comprehensive range of services with a single point of accountability that promotes rapid return on investment and low total cost of ownership, whether operating business on a local, regional or global scale. The Company's worldwide headquarters are located in Irvine, California with offices and affiliates around the world. For more information, visit [www.epicor.com](http://www.epicor.com) (<http://www.epicor.com/>) .

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